

# Innergex streamlines its processes with ConsignO Cloud



**Innergex specializes in the development and operation of hydroelectric, wind and solar plants in Canada, the United States, Chile and France. Since 2018, the company has generated an annual revenue of over 600 million dollars.**

The firm manages a large number of documents from regulated professionals, external agents as well as individuals, such as homeowners. Document management has a large impact on the performance and timelines of its green energy projects.

## Problems

- ➔ Compatible signature process was being circumvented by employees
- ➔ Inadequate legal value of electronic documents (signature image)
- ➔ Many professions working on different continents
- ➔ Challenging international signature processes
- ➔ Document loss and administrative follow up creating unnecessary delays
- ➔ Multiple and widely-disbursed landowners, who are difficult to contact
- ➔ Large environmental footprint

# Objective

- Choose a very safe and value-added electronic signature
- Ensure the legal value of documents and contracts
- Rationalize processes by making them more homogeneous and transparent
- Make it possible to keep track of projects requiring signatures
- Facilitate processes between different departments and workplaces
- Be able to rely on an intuitive and multi-platform tool
- Decrease the carbon footprint of administrative processes

**"We started with several dozen documents and now, we produce thousands. I see the potential of this tool to assist with Innergex's growth."**

— Caroline Truchet, Innergex Archivist

## Innergex chose the ConsignO Cloud trusted electronic signature platform for the following reasons



Intuitive user experience for signatories as well as managers



Ability to integrate Innergex's branding into the platform



Approval functionalities and integrated personalized notifications



Integration of professional digital signatures in PDF format



Dashboard to view current project status



Demonstrated legal reliability and security



Personalized and bilingual client service



Available on all mobile devices



Archiving



2FA Signatures by default



Very quick and easy deployment



Certified carbon neutral

**"The solution helps us in our interdepartmental and international cycles. We have specialists in Canada, Chile, France and the United States. Optimizing international signature processes greatly facilitates Innergex's projects."**

— Caroline Truchet, Innergex Archivist

**“Compliance oversight reduces the risks of poor contract management. (...) We have teams that need to work in remote areas to meet partners. If we need to modify contract details without additional travel, they can fix everything quickly by using ConsignO Cloud.”**

— Caroline Truchet, Innergex Archivist



## Results



In less than 12 months, **several million documents reliably signed**



**Accelerated** international and interdepartmental **document signing workflows**



In less than 24 months, **an increase from 20 to 500 users with SSO integration**



**Savings** in terms of **time, transportation, storage environment and paper**



Innergex **brand presence** throughout the signature process



**Increased efficiency** of specialists and managers



**Increased security** and long-term legal reliability ensured



**Enhanced digital competitiveness and resilience** for the company

**“The tool meets our security needs and our archival formats. It also meets our expectations with regard to intuitiveness. Everyone is able to fully use it within a few minutes, regardless of their IT comfort level.”**

— Caroline Truchet, Innergex Archivist

# Optimized work cycles thanks to ConsignO Cloud

## Construction contract (Risk evaluation) – Internal



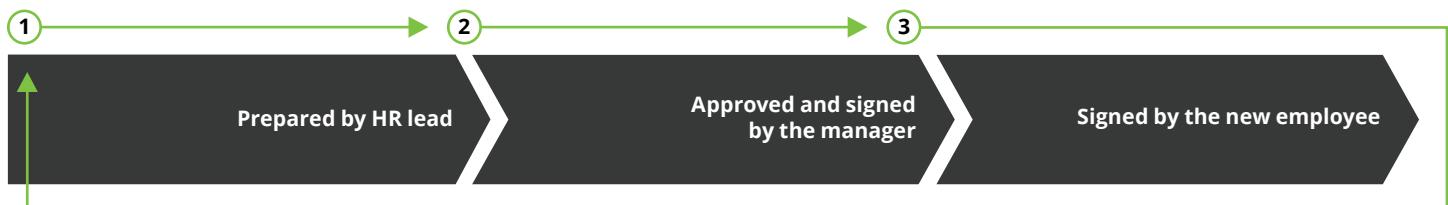
## Contract with a supplier – Internal/External



## Option agreement contract with a landowner – Internal/External (Private individual)



## Employment contract – Internal/External



## Certifications

